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# 1. MAYOR'S LETTER

Fellow Citizens,

We have left behind the third year under the management of İstanbul Metropolitan Municipality. We have been continuously improving our service quality and diversity for three years, steadily increasing our investments in order to make İstanbul a fair, green and creative city.

We have built an urban management structure where waste has ended, no individual, group, party, community or foundation receives special treatment, and where merit is essential.

We are working to make the culture of equality and solidarity prevail in İstanbul with a democratic, participatory management approach based on respect for people and caring for the city.

All research and indicators reveal that the people of İstanbul are satisfied with this radical change and that their trust in the İstanbul Metropolitan Municipality is increasing every year.

But what we are doing does not please the rulers of the country at all. The government does not care about the needs of the people of İstanbul and the happiness of the people of İstanbul. When we speak of İstanbul, the only thing that comes to their minds is the fight against IMM. There is no precedent in the history of world democracy for a government to mess around with a municipality in such a lawful and irrational way.

Well, does it do any good? Can they prevent us from providing services, producing solutions and making investments?

The answer to this question lies in the Annual Report you are holding. Each page of this report is a proof of how desperate the mentality that sees İstanbul as an area of rent and considers itself the owner of İstanbul is. Because no matter what they do, it's not working. IMM produces more quality services than ever before. Investing more and more accurately than ever before.

In IMM, the era of so-called investments, which are unplanned, without projects, indexed to elections, shaped according to the party preferences of the citizens, based on transferring

resources to a narrow group, has come to an end. All of our investment expenditures are made at the end of a transparent, participatory, scientific process and only for the public interest.

First of all, we invest in people. We invest in the education of the children and youth of this city, and in increasing the economic and social opportunities of women. We invest so that producers can produce, job seekers can find jobs, no one will be left hungry and homeless, and everyone can be productive and happy.

The level we have reached in transportation and infrastructure investments is many times higher than the averages of the previous 25 years. We are the only example in the world that continues the construction of 10 subways at the same time. We can do more, but they don't want us to do it. For example, the signature required to start the İncirli-Sefaköy- Beylikdüzü Metro Line, whose project is waiting for financing and will be used by millions of citizens, has not come from Ankara for a year.

As you turn the pages of the Annual Report, you will see how our investments in people, transportation and infrastructure, the environment and culture have reached huge volumes. Moreover, we are making these investments at a time when the country's economy is in crisis due to wrong and lack of goodwill policies. On the one hand, our income-expenditure balances are struggling due to the large hikes in fuel and energy and the rapid rise in foreign currency. On the other hand, the shares we allocate from the municipal budget are increasing in order to heal the social wounds caused by increasing poverty and unemployment. We still do not give up, we continue to invest to ensure the happiness of this city and to secure its future by developing new ways and methods.

With our investments, we strengthen this city against economic, social and environmental risks and threats. With our investments, we strengthen the social integrity, sense of justice, solidarity and brotherhood in this city. We are building a happy, peaceful, productive, healthy and fair urban life for 16 million İstanbulites. We achieve this together.

With this report, I am honored to share our activities and account for our income and expenses. I would like to thank all my colleagues at the İstanbul Metropolitan Municipality, with whom I share this honor, our Metropolitan Municipality Council and all İstanbulites who have shown their will to protect their city.

### Ekrem İmamoğlu

Mayor of İstanbul Metropolitan Municipality

# 2. General Data and Context

### **DEMOGRAPHIC DATA**

Population: 15.840.900

Annual Population Growth Rate 2020/2021: 24,2

Male Population: 7.933.686 Female Population: 7.907.214

Population Density: 3049

Percentage of Foreign Residents: 47,8%

Total Foreign Population: 740.954. Divided in Male: 373.124. Female: 367.830

City	0-19	20-39	40-59	0-29	30-59	60+
Istanbul	29%	34%	26%	45%	44%	11%

the data above about distribution of major age groups is related to 2020

### **CONTEXTUAL CHARACTERISTICS**

1. Istanbul, Turkey's largest city, has a diverse economy that is based on several key sectors. The main sectors of the economy of Istanbul include:

**Finance and Financial Services:** Istanbul is the financial center of Turkey and hosts numerous banks, investment companies, insurance companies and other financial institutions.

The district of Levent is known as the Turkish "Wall Street" due to the concentration of financial institutions.

**Trade:** Istanbul has a significant role in national and international trade due to its strategic location between Europe and Asia. The Grand Bazaar and Spice Bazaar are important centers of traditional commerce, while modern Istanbul is home to many shopping malls and shopping districts.

**Manufacturing:** The city is an important manufacturing center, with a diverse production that includes textiles, clothing, electronics, chemicals, automobiles, furniture and other goods.

**Transport and Logistics:** Istanbul is a crucial hub for transport and logistics in Turkey, with a very active commercial port and two international airports. In addition, the city's public transport system is well developed, with subways, trams, buses and ferries.

**Tourism:** Istanbul is one of the top tourist destinations in the world, thanks to its rich history, culture and heritage. Tourism contributes significantly to the city's economy through hospitality, tourist services and the sale of craft goods.

**Information Technology and Telecommunications Sector:** Istanbul is an important center for technology and telecommunications companies, contributing to the development of the ICT industry in Turkey.

Construction and Real Estate: The city has experienced significant building expansion in recent decades with the construction of new residential and commercial buildings.

**Services Sector:** Istanbul offers a wide range of services, including education, healthcare, entertainment and professional services.

These sectors contribute significantly to Istanbul's economy, making it one of the most dynamic and economically active cities in Turkey and the region.

2. According to the Turkish Statistical Institute, the average monthly net salary in Istanbul for 2021 was around 4,950 Turkish Lira (TL), which is equivalent to approximately 570 US dollars.

3. Mean years of schooling 2021

total: 9,8 male: 10,3 female: 9,3

In the academic year 2020/2021, Istanbul registered 802.131 students in higher education, Enrolled in 51 private and public universities. 8 of them 51 appear in the top 200 global ranking.

4. Istanbul has a unique set of geographical characteristics due to its location at the crossroads of Europe and Asia

- Bosphorus Strait: Istanbul is situated on both the European and Asian sides of the
  Bosphorus Strait, a narrow natural waterway that connects the Black Sea to the Sea of
  Marmara, which in turn connects to the Aegean and Mediterranean Seas. The
  Bosphorus Strait divides the city into two parts, the European side and the Asian side,
  and it plays a crucial role in the city's geography and transportation.
- Strategic Location: Istanbul's geographical location has been a significant factor in its historical and economic importance. It has served as a bridge between Europe and Asia, making it a center for trade, commerce, and cultural exchange for centuries.
- **Hilly Terrain:** Istanbul features a hilly and undulating landscape, especially on the European side. These hills provide picturesque views of the city and the Bosphorus but can also present challenges for urban planning and transportation.
- Bridges and Tunnels: To connect the European and Asian sides of the city, several
  bridges and tunnels have been constructed. The most famous of these is the Bosphorus
  Bridge (15 July Martyrs Bridge) and the Marmaray Tunnel, which runs under the
  Bosphorus.
- Marmara Sea: To the south of Istanbul is the Sea of Marmara, which is an inland sea connecting the Black Sea to the Aegean Sea. Istanbul's location on the Sea of Marmara has historically made it a vital port and center for maritime trade.

• Climate: Istanbul has a temperate climate with warm, humid summers and cold, wet winters. Its proximity to the sea influences its weather patterns. The city often experiences high humidity and can be prone to fog and sudden changes in weather.

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4	0	er	Labour	force	Emplo	oyed	Unemp	loyed	in labou	rforce	(%		(%)		(%)		(%	)
2.Düzey																		
5 SR, Level 2	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
6 Türkiye - Turkey	61 469	62 579	32 549	30 873	28 080	26 812	4 469	4 061	28 920	31 706	53,0	49,3	13,7	13,2	16,0	15,3	45,7	42,8
7 TR10 (İstanbul)	11 812	11 964	6 788	6 289	5 778	5 363	1 010	926	5 024	5 675	57,5	52,6	14,9	14,7	15,0	14,8	48,9	44,8

Data expressed in thousands.

# 3. Ranking and Positioning

## 3.1 Quality of Life:

**Table 1.** Demonstrates the average satisfaction ratings for both the overall sample and Istanbul. Residents of the Istanbul region was generally satisfied with the various domains. People were less content with how they used their free time and their standard of living. They were significantly happier with their friends, family, health, and jobs than with life overall. There were hardly any differences between Istanbul people living on the European side of the Bosporus and those living on the Anatolian side.

Domain	Istanbul	European side	Anatolian side
	4.50		
Life as a whole	4.59	4.59	4.59
Friends	5.48	5.47	5.51
Standard of living	4.34	4.29	4.43
Family life	5.80	5.84	5.75
Health	5.02	5.08	4.92
Leisure	4.34	4.29	4.44
Job/school	5.36	5.42	5.26
Number of respondents	1,635	957	678

Source: The authors.

## 3.2 Smart City Rankings:

**Table 2**. Shows an important comparation between Istanbul and other important cities from the world like Hong Kong that are known as one of the most important tech cities in the world.

# IMD Smart City Index 2023: Results

In Alphabetical Order By City with 2023 Deep Dive and 2021 Comparison (2023 Methodology Applied)

City	Smart City Rank 2023	Smart City Rating 2023	Structure 2023	Technology 2023	Smart City Rank 2021	Change	
Geneva	9	AA	AA	А	6	▼ -3	
Glasgow	80	ВВ	ВВ	В	65	▼ -15	
Gothenburg	36	Α	Α	А	46	▲ 10	
Guangzhou	71	CCC	CCC	ccc	66	▼ -5	
Guatemala City	141	D	D	D	NEW	_	
Hamburg	11	Α	Α	BBB	8	▼ -3	
Hangzhou	70	CCC	ccc	ccc	63	▼ -7	
Hanoi	100	ccc	ccc	ccc	89	▼ -11	
Hanover	57	ВВ	BBB	В	53	▼ -4	
Helsinki	8	AAA	AA	Α	9	_ <b>▲</b> 1	
Ho Chi Minh City	103	CCC	CCC	ccc	93	▼ -10	
Hong Kong	19	AA	BBB	AAA	33	▲ 14	
Hyderabad	116	CC	CC	cc	101	▼ -15	
Islamabad	120	CC	CC	cc	NEW	_	
Istanbul	107	CC	CC	cc	88	▼ -19	
Jakarta	102	CC	cc	cc	92	▼ -10	
Jeddah	56	В	В	В	NEW	_	
Kiel	81	ВВ	BBB	ccc	72	▼ -9	
Krakow	79	ccc	В	ccc	76	▼ -3	
Kuala Lumpur	89	ccc	В	ccc	80	▼ -9	
Lagos	132	D	D	С	116	▼ -16	
Lausanne	5	AA	AA	Α	4	▼ -1	

IMD Smart City Index 2023

### 3.3 Social City Rankings:

Everyone will be able to live in the city, we'll maintain our population healthy, and everyone will have access to healthcare services. To improve the social conditions of individuals and support the society in terms of physical, mental, and social health; to contribute to the development of social, self-assured, successful, respectful, and healthy generations; and to increase awareness of the society, protective, preventive, therapeutic, and rehabilitative healthcare services, as well as consultancy and training services, will be provided. Sports will be made available to people of all ages and social classes in Istanbul to ensure that they live healthy lives.

rall score	1 Digital Security		2 Health Security		Infrastucture Secur	rity	4 Personal Security		5 Environmental S	ecurity
Copenhagen 82.4	1 Sydney	83.2	1 Tokyo	87.7	1 Hong Kong	93.4	1 Copenhagen	86.4	1 Wellington	91.7
Toronto 82.2	2 Singapore	82.8	2 Singapore	84.1	2 Singapore	92.1	2 Amsterdam	80.5	2 Toronto	90.3
Singapore 80.7	3 Copenhagen	82.2	3 Hong Kong	84.0	3 Copenhagen	89.0	3 Frankfurt	80.3	3 Washington, D	C 87.6
Sydney 80.1	=4 Los Angeles	82.0	4 Melbourne	81.9	4 Toronto	88.6	4 Stockholm	79.7	4 Bogota	85.5
Tokyo 80.0	=4 San Francisco	82.0	5 Osaka	81.8	5 Tokyo	87.7	5 Brussels	79.2	5 Milan	84.9
Amsterdam 79.3	6 New York	81.6	6 Seoul	81.1	6 Stockholm	87.3	6 Paris	79.0	6 Copenhagen	84.5
Wellington 79.0	7 Amsterdam	79.3	7 Toronto	80.0	7 Osaka	86.6	7 Wellington	78.3	7 Stockholm	83.7
=8 Hong Kong 78.6	8 Melbourne	78.3	8 London	78.8	8 Washington, DC	86.5	8 Toronto	77.2	8 Rio de Janeiro	83.
8 Melbourne 78.6 o Stockholm 78.0	9 Wellington	77.3	9 Barcelona	78.1	=9 Chicago	84.5	9 Lisbon 10 Madrid	76.9	9 Zurich 10 Kuala Lumpur	82.3
	=10 Chicago =10 Frankfurt	76.7 76.7	10 Sydney 11 San Francisco	77.7	=9 Sydney 11 New York	84.5	10 Madrid	76.6	10 Kuala Lumpur =11 Amsterdam	80.9
11 Barcelona 77.8 11 New York 77.8	12 London	76.6	12 Abu Dhabi	77.3 76.5	=12 Wellington	84.4 84.2	12 Barcelona	76.3 75.8	=11 New York	80.9
Frankfurt 77.7	13 Dallas	76.5	13 Dubai	75-5	=12 Vveilington	84.2	13 Singapore	74.5	13 Tokyo	80.6
Washington, DC 77.4	14 Toronto	75.0	14 New York	75-2	14 Frankfurt	84.1	14 London	74.4	14 Taipei	80.
15 London 77.2	15 Zurich	74.8	=15 Chicago	74.8	=15 Madrid	84.0	15 Zurich	73.4	15 Quito	80.
15 San Francisco 77.2	=16 Barcelona	72.9	=15 Los Angeles	74.8	=15 Melbourne	84.0	16 Tokyo	73.3	16 Sydney	79.0
Osaka 76.7	=16 Madrid	72.9	17 Dallas	74.6	17 Barcelona	83.7	17 Osaka	73.2	17 Buenos Aires	78.8
Los Angeles 76.5	18 Stockholm	72.6	18 Washington, DC	74.0	18 San Francisco	83.6	18 Melbourne	73.0	18 Barcelona	78.4
Zurich 76.3	19 Washington, DC	72.1	=19 Beijing	73.6	19 Amsterdam	83.5	19 Taipei	70.9	19 San Francisco	78.
Chicago 75.0	20 Tokyo	71.0	=19 Shanghai	73.6	20 Seoul	83.0	20 Santiago	70.7	20 Rome	78.0
Madrid 74.7	21 Hong Kong	70.1	21 Taipei	73-5	=21 Dallas	82.9	21 Hong Kong	70.4	21 Dallas	77.2
2 Dallas 74.5 3 Paris 74.3	22 Paris	69.4	22 Bangkok	73.1	=21 Los Angeles	82.9	22 Seoul	69.9	22 Osaka	77.0
	23 Brussels	68.5	23 Amsterdam	72.5	23 London	82.7	23 Rome	69.4	23 Sao Paulo	76.
Taipei 74.0 Seoul 73.8	=24 Abu Dhabi	66.8	24 Frankfurt	72.3	24 Paris	82.6	24 Milan	68.7	24 Los Angeles	76.
Seoul 73.8 Brussels 73.6	=24 Dubai		25 Istanbul	71.9	25 Taipei	82.4	=25 Abu Dhabi	67.0	25 Melbourne	76.
	26 Milan	65.1	26 Copenhagen	70.0	26 Brussels	82.3	=25 Dubai	67.0	26 Frankfurt	74.9
Milan 71.3 Lisbon 70.1	27 Osaka 28 Lisbon	64.8	27 Kuwait City =28 Moscow	69.7	27 Shanghai 28 Lisbon	80.3	27 New York 28 Washington, DC	66.9	27 Hong Kong 28 Lisbon	74.8
Lisbon 70.1 Rome 69.4	28 Lisbon 29 Santiago	64.3	=28 Paris	68.6	29 Abu Dhabi	77.4	28 Washington, DC 29 Los Angeles	66.6	28 Lisbon 29 Chicago	74-3
Shanghai 67.9	30 Taipei	63.2	=28 Riyadh	68.6	30 Milan	77.3 76.6	=30 Chicago	64.9	30 Jakarta	74.0 73.8
Abu Dhabi 66.9	31 Seoul	62.1	31 Brussels	67.8	31 Beijing	76.5	=30 San Francisco	64.9	31 London	73.7
Kuala Lumpur 66.6	AVERAGE	61.7	32 Buenos Aires	67.4	32 Dubai	76.0	AVERAGE	62.3	32 Madrid	73:
AVERAGE 66.1	32 Rome	60.1	33 Madrid	67.0	33 Rome	74-5	32 Dallas	61.4	33 Seoul	72.9
Santiago 65.3	33 Buenos Aires	60.0	AVERAGE	66.7	34 Moscow	74.2	33 Kuala Lumpur	60.1	34 Mexico City	72.
Santiago 65.3 Buenos Aires 64.9	34 Moscow	59-4	34 Zurich	66.6	35 Istanbul	72.1	34 Beijing	59.5	35 Paris	71.7
Dubai 64.6	35 Kuala Lumpur	59.1	=35 Santiago	66.5	AVERAGE	71.5	35 Shanghai	59.0	36 Brussels	70.4
Beijing 03.0	36 Istanbul	58.7	=35 Stockholm	66.5	36 Santiago	70.8	36 Rio de Janeiro	58.4	37 Singapore	69.9
Istanbul 62.9	=37 Mexico City	57.2	37 Rome	65.2	37 Kuala Lumpur	69.0	37 Kuwait City	58.0	38 Shanghai	69.3
Moscow 62.5	=37 Shanghai	57.2	38 Kuala Lumpur	64.0	38 Sao Paulo	66.5	38 Ho Chi Minh City	56.5	39 Lagos	68.8
Rio de Janeiro 61.8	=39 Rio de Janeiro	53.8	39 Ho Chi Minh City	63.9	39 Bangkok	65.7	39 Buenos Aires	55-9	AVERAGE	68.
Sao Paulo 61.7	=39 Sao Paulo	53.8	40 New Delhi	63.6	40 Jakarta	63.7	40 Sao Paulo	53-9	40 Ho Chi Minh Ci	
Bogota 60.8	41 Casablanca	53.7	41 Wellington	63.4	41 Rio de Janeiro	62.9	41 New Delhi	52.8	41 Manila	65.9
Mexico City 60.3 Bangkok 60.2	=42 Johannesburg =42 Riyadh	53.1	42 Milan 43 Johannesburg	61.3	42 Buenos Aires 43 Mexico City	62.6	42 Mexico City 43 Riyadh	52.5	42 Johannesburg 43 Bangkok	65.6
Bangkok 60.2 Quito 58.8	44 Bangkok	53.1	44 Mumbai	60.8	43 Mexico City 44 New Delhi	59.8	44 Johannesburg	51.8	44 Istanbul	62.8
Ho Chi Minh City 58.5	45 Beijing	52.7 52.2	45 Bogota	59.0	45 Ho Chi Minh City	59.5	=45 Bogota	50.9	45 Moscow	60.5
Jakarta 56.4	46 Bogota	51.6	46 Jakarta	58.9	46 Quito	59.1	=45 Quito	50.9	46 Mumbai	60.
Johannesburg 56.2	47 Baku	48.9	47 Quito	58.3	47 Baku	59.1	47 Moscow	49.9	47 Dhaka	58.3
New Delhi 56.1	48 New Delhi	47.5	48 Sao Paulo	57-7	48 Mumbai	5/-3	48 Istanbul	48.8	48 Beijing	57.0
Riyadh 55.1	49 Manila	47.4	49 Lisbon	57-5	49 Bogota	57.0	49 Casablanca	48.5	49 New Delhi	56.8
Mumbai 54.4	50 Lagos	46.4	50 Mexico City	57-4	50 Riyadh	55.2	50 Mumbai	48.2	50 Santiago	54-3
Manila 52.5	51 Ho Chi Minh City	46.2	51 Casablanca	51.4	51 Kuwait City	53.4	51 Cairo	48.1	=51 Abu Dhabi	46.
2 Baku 49.8	52 Quito	45.7	52 Dhaka	50.9	52 Manila	52.9	52 Jakarta	47.6	=51 Baku	46.7
Kuwait City 49.4	53 Mumbai	45.4	53 Rio de Janeiro	50.7	53 Casablanca	52.2	53 Baku	47.3	=51 Riyadh	46.
1 Dhaka 48.9	=54 Cairo	43.6	54 Manila	49.9	54 Johannesburg	49.8	54 Dhaka	46.6	54 Yangon	45-
Casablanca 48.2	=54 Kuwait City	43.6	55 Karachi	48.4	55 Dhaka	49.6	=55 Bangkok	46.4	55 Caracas	41.9
Lagos 45.0	56 Dhaka	39.0	56 Baku	47-3	56 Cairo	47.2	=55 Manila	46.4	56 Dubai	37-
7 Cairo 43.7	57 Karachi	38.5	57 Cairo	45.6	57 Karachi	43.0	57 Caracas	46.1	57 Karachi	35.4
	57 Karachi 58 Jakarta 59 Caracas	38.5 38.0 37.4	57 Cairo 58 Yangon 59 Lagos	45.6 44.6 43.7	57 Karachi 58 Yangon 59 Caracas	40.5 38.0	57 Caracas 58 Yangon 59 Lagos	39.2 33.7	57 Karachi 58 Casablanca 59 Cairo	35.4 35.

# 4. Public Administration Group

#### ORGANIZATIONAL STRUCTURE

According to Metropolitan Municipality Law No. 5216, Met-ropolitan Municipal Administration consists of Metropolitan Municipal Assembly Executive Committee, and the Mayor.

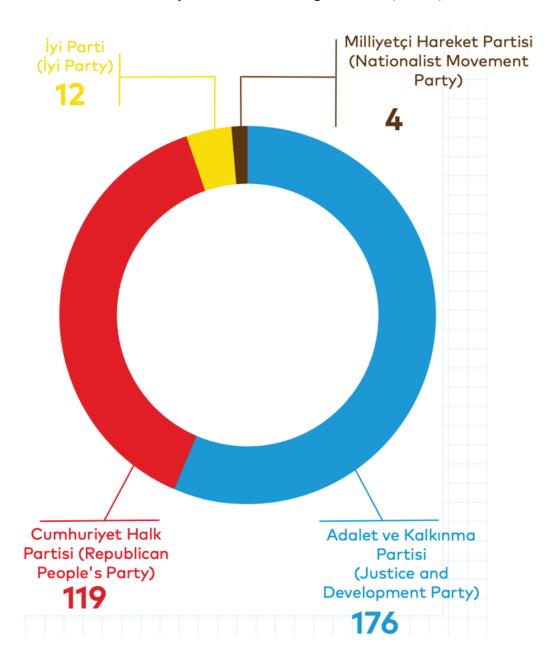
#### The Mayor

The Mayor of İstanbul is the head of the Municipal Administration and the representative of the judicial persona- lity. Directly elected by the voters, The Mayor resides within the borders of the Metropolitan Municipality. The Mayor is responsible for governing the Municipality in line with the strategic plan as well as allocating and managing the sources and organization of the Municipality. The Mayor chairs the Municipal Assembly and the Executive Committee.

### **Metropolitan Municipal Assembly**

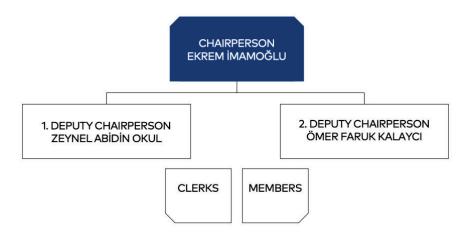
The Metropolitan Municipal Assembly consists of the Mayor and 311 members. The Mayor of İstanbul is also the chair person of the Municipal Assembly. 39 District Municipality Mayors are direct members of the Metropolitan Municipal Assembly. The rest of the Metropolitan Municipal Assembly consists of one-fifth of the members of the District Municipal Assemblies directly elected by the public, in the order of election. The Assembly convenes in the second week of each month as per Article 13 of the Municipal Metropolitan Municipal Law No. 5216.

### Distribution of Assembly Members According to Parties (Person)



Source: Department of Editorial Affairs and Resolutions, 2021

### **Istanbul Metropolitan Municipal Assembly**



Source: Department of Editorial Affairs and Resolutions, 2021

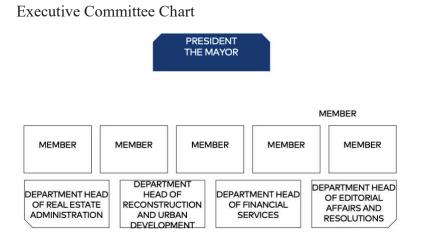
The Municipal Assembly holds various important responsibilities, including approving strategic plans, activity reports, reconstruction plans, and borrowings. It determines budgets, general service policies, and strategies. The Assembly also makes decisions related to internal matters like naming streets, hiring and replacing municipal staff, granting privileges, and authorizing protocols. Additionally, it has the authority to decide on privatizing municipal subsidiaries and capital increases.

In 2021, 26 specialized commissions were established for a one-year term. These commissions cover a wide range of areas such as urban development, healthcare, transportation, education, and more. Each commission is responsible for specific issues, ensuring efficient governance and addressing various aspects of municipal affairs.

### **Executive Committee**

The Executive Committee, led by the Municipal Mayor, comprises five members elected from the Municipal Assembly and five members chosen by the Mayor from department heads, including a Secretary General and the Head of Financial Services Department. This committee provides recommendations to the Municipal Assembly by reviewing the strategic plan and budget. It also makes decisions regarding expropriation, auctions, penalties from

inspections, and Bosporus reconstruction projects. Furthermore, it carries out Assembly resolutions related to real estate transactions.



Source: Department of Editorial Affairs and Resolutions, 2021

## **Corporate Structure**

The Istanbul Metropolitan Municipality has an 8-level hierarchy, with the top management consisting of the Mayor, Secretary General, Deputy Secretary Generals, and Department Heads making strategic decisions and giving implementation instructions. Departments handle tactical-level operations, and Branch Offices oversee operational-level tasks.

The Municipality's leadership includes 1 Secretary General, 7 Deputy Secretary Generals, the Head of the Inspection Board, the Head of Internal Auditing, the First Legal Counsel, 26 Department Heads, the Executive Assistant, and 103 Unit Heads.

Directly reporting to the Mayor are the General Secretariat, Inspection Board, Internal Audit Unit, and Mayor's Office. The 1st Legal Counselor answers to the Secretary General, and the Boğaziçi Reconstruction and Subsidiaries Coordination Branch Offices are under the relevant Assistant General Secretariats.

### **Infrastructure Coordination Center (AYKOME):**

Our Municipality has an infrastructure coordination center led by the Mayor or an appointed representative. This center includes representatives from specified public and private institutions, aiming to coordinate infrastructure services.

District Municipalities' Mayors within the Metropolitan Municipality's boundaries can join to discuss matters related to their institutions and coordinate infrastructure services.

Additionally, representatives from vocational institutes under public institutions may be invited to provide input on agenda items.

### **Transportation Coordination Center (UKOME):**

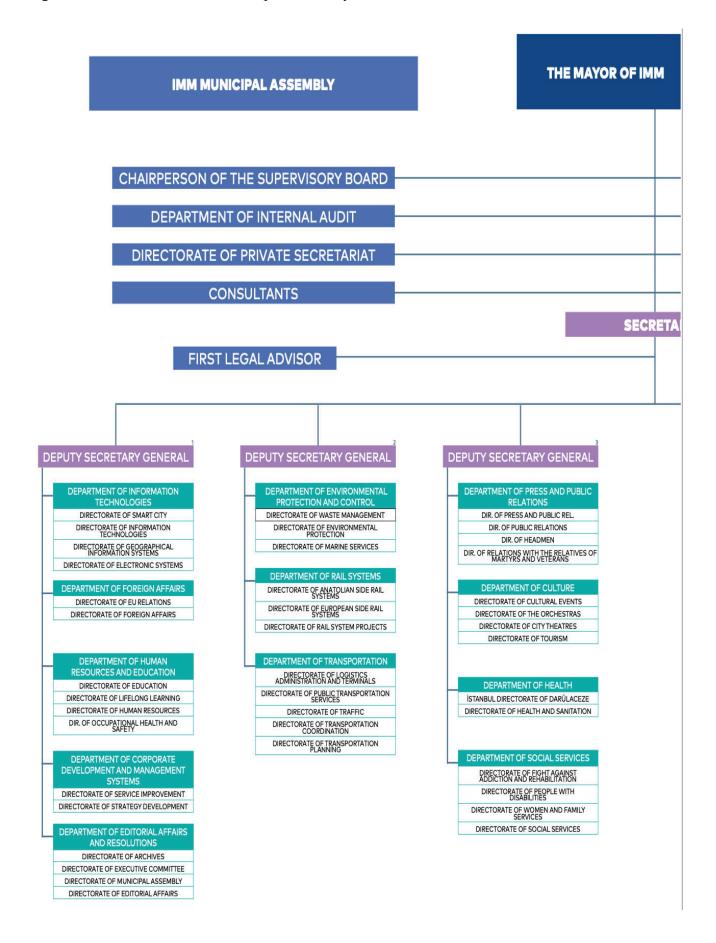
Transportation Coordination Center (UKOME) provides planning and coordination by taking decisions on the areas which fall under the duty and responsibility areas of our Municipality, as per Law No. 5216.

### **Inspection Board:**

Along with the tasks within the scope of the duty area of the Internal Auditors, it is responsible for performing all kinds of research, examination, supervision, and inspection about the activities and employees of Municipal units.

### **Department of Internal Audit:**

The department conducts the auditing, evaluation, and consultancy tasks in alignment with the public and international auditing standards for all processes, activities, and projects conducted by the departments of our Municipality in a risk-focused, process-based, independent, and impartial way.



#### Ekrem **İMAMOĞLU**

#### **IMM EXECUTIVE COMMITTEE**

**GENERAL DIRECTORATE OF IETT** 

GENERAL DIRECTORATE OF İSKİ

INFRASTRUCTURE COORDINATION CENTER (ICC)

TRANSPORTATION COORDINATION CENTER (TCC)

#### RY GENERAL

#### DEPUTY SECRETARY GENERAL

# DEPARTMENT OF EARTHQUAKE RISK ADMINISTRATION AND URBAN IMPROVEMENT

DIR. OF EARTHQUAKE AND GROUND

DIR. OF İST. URBAN PLANNING WORKSHOP DIR. OF URBAN TRANSFORMATION

DIR. OF INFRASTRUCTURE PROJECTS DIR. OF URBAN DESIGN DIR. OF SUPER STRUCTURE PROJECTS

### DEPARTMENT OF RECONSTRUCTION AND URBAN DEVELOPMENT

DIR. OF MAP DIR. OF SETTLEMENT DIR. OF PLANNING DIR. OF URBAN PLANNING

DIR OF PROT. IMP. AND AUDITING DIR. OF CULTURAL ASSETS PROJECTS DIR. OF PROTECTING CULT, HERITAGE DIR. OF LIBRARIES AND MUSEUMS

DIR. OF BOSPHORUS ZONING

#### DEPUTY SECRETARY GENERAL

#### DIRECTORATE OF HOUSING DIRECTORATE OF EXPROPRIATION

DIRECTORATE OF PROPERTY DIR. OF ADVERTISING ADMINISTRATION

#### DEPARTMENT OF FINANCIAL

DIRECTORATE OF BUDGET AND AUDIT DIRECTORATE OF FINANCE DIRECTORATE OF REVENUES DIRECTORATE OF EXPENDITURES DIRECTORATE OF FINANCIAL CONTROL

### AFFILIATES COORDINATION DEPARTMENT

BELBIM AS BELTUR AŞ вімтаş BOĞAZİÇİ YÖNETİM AŞ GÜVEN SU AŞ HAMIDÎYE SU AŞ **IGDAŞ ISFTAS ISFALT AŞ** İSPARK AŞ ISPER AS İSTAÇ AŞ İSTANBUL AĞAÇ VE PEYZAJ AŞ **İSTANBUL ENERJİ AS** İSTANBUL HALK EKMEK AŞ İSTANBUL İMAR AŞ **İSTANBUL SEHİR HATLARI AS ISTANBUL ULASIM AS** İSTGÜVEN AŞ ISTON AS ISTTELKOM AŞ İSYÖN AŞ IYA AS KİPTAŞ KÜLTÜR AS MEDYA AS METRO İSTANBUL AŞ SPOR İSTANBUL AŞ UGETAM AS

#### DEPUTY SECRETARY GENERAL DEPUTY SECRETARY GENERAL

#### DEPARTMENT OF SUPPORT SERVICES DIRECTORATE OF SUPPORT SERVICES DIRECTORATE OF YOUTH AND SPORTS DIRECTORATE OF SECURITY DIRECTORATE OF SECURITY DIRECTORATE OF PLANTS MAINTENANCE AND REPAIR

#### DEPARTMENT OF FIRE BRIGADE

DIRECTORATE OF EMERGENCY RESCUE DIRECTORATE OF DISASTER COORDINATION DIR. OF ANATOLIAN SIDE FIRE BRIGADE DIR OF EUROPEAN SIDE FIRE BRIGADE DIRECTORATE OF CENTRAL FIRE BRIGADE

DIR. OF ASIAN SIDE CEMETERIES DIR. OF EUROPEAN SIDE CEMETERIES DIR. OF CEMETERIES SUPPORT SERVICES

#### DEPARTMENT OF AGRICULTURAL

DIR. OF MARKETPLACE DIR. OF AGRICULTURE AND FISHERIES DIR. OF VETERINARY SERVICES

#### DEPARTMENT OF MUNICIPAL POLICE

DIR. OF ANATOLIAN SIDE MUNICIPAL POLICE DIR. OF EUROPEAN SIDE MUNICIPAL POLICE DIRECTORATE OF LICENSE AND AUDIT DIR. OF MUNICIPAL POLICE SUPPORT DIR. OF MUNICIPAL POLICE MEASURE

#### DIRECTORATE OF INFRASTRUCTURE SERVICES DIRECTORATE OF UNIT PRICE AND DIRECTORATE OF FINAL ACCOUNT

DIR. OF CORPORATE PROJECT ADMINISTRATION

#### DIR. OF CONST. WORKS DEPARTMENT OF PARKS, GARDENS, AND GREEN AREA

DIR. OF ANATOLIAN SIDE PARKS AND DIR. OF EUROPEAN SIDE PARKS AND GARDENS DIR. OF ENERGY ADMINISTRATION AND

DIRECTORATE OF URBAN ECOLOGICAL SYSTEMS DIR. OF GREEN AREAS AND COMPLEX CONSTRUCTION

# DEPARTMENT OF ROAD MAINT. AND INFRASTR. COORD.

DIRECTORATE OF INFRASTRUCTURE COORDINATION DIR. OF ASIAN SIDE ROAD MAINT. & RESTORATION

DIR. OF EUROPEAN SIDE ROAD MAINT. & RESTORATION DIRECTORATE OF MACHINERY SUPPLY

#### DEPARTMENT OF PROCUREMENT

DIRECTORATE OF TENDER AFFAIRS DIRECTORATE OF EQUIPMENT AND MERCHANDISE DIRECTORATE OF PROCUREMENT

### **Staff Status**

In our ever-changing world, our Municipality conducts comprehensive multi-year human resource planning to ensure we have the right people in place to embrace and contribute to Istanbul's rapid progress in the competitive city landscape.

Our Municipality's workforce is divided into three categories: officers, contracted personnel, and workers. As of the year-end, our total employee count stands at 13,929. This comprises 9,111 officers, 2,626 workers (including 7 temporary workers), and 2,192 contracted personnel (including 284 artists). Approximately 18% of our workforce is female. When we consider the gender distribution among managers, 71% are male managers, while 29% are female managers.

Regarding service categories, out of the total civil servants and contracted personnel numbering 44,954, 44.96% are engaged in technical services, 51.28% are dedicated to general administrative services, and 3.76% (comprising 5,651 individuals) are working in health, law, education, religion, and auxiliary services.

Throughout the year, we welcomed 1,115 new hires, including 1,093 civil servants, 14 contracted personnel, 7 contracted (artist) personnel, and 1 worker. On the flip side, 753 employees departed from our workforce, including 334 civil servants, 34 contracted personnel, 12 contracted (artist) personnel, 372 workers, and 1 temporary worker.

### Distribution of Personnel According To Status (Person)

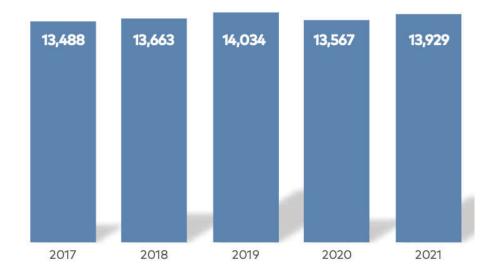
						20	21
Status	Gender	2017	2018	2019	2020	Number (Person)	Perc. (%)
	Female	1,747	1,715	1,770	1,756	1,891	13.58
Officer	Male	6,050	6,375	6,724	6,596	7,220	51.83
	Total	7,797	8,090	8,494	8,352	9,111	65.41
	Female	197	198	344	341	332	2.38
Contracted Personnel	Male	1,371	1,457	1,590	1,587	1,576	11.31
	Total	1,568	1,655	1,934	1,928	1,908	13.70
Contracted (Artist) N	Female	122	120	118	116	116	0.83
	Male	193	178	174	173	168	1.21
Personnel	Total	315	298	292	289	284	2.04
	Female	292	280	273	254	228	1.64
Worker	Male	3,503	3,332	3,033	2,736	2,391	17.17
	Total	3,795	3,612	3,306	2,990	2,619	18.80
	Female	2	1	1	1	0	0.00
Temporary Worker	Male	11	7	7	7	7	0.05
	Total	13	8	8	8	7	0.05
T-1-1	Female	2,360	2,314	2,506	2,468	2,567	18.43
Total	Male	11,128	11,349	11,528	11,099	11,362	81.57
General Total		13,488	13,663	14,034	13,567	13,929	100

Source: Department of Human Resources and Education, 2021

According to the above data, a total of 44,650 personnel are employed within the IMM; 1) 27,326 personnel in IMM through its subsidiary company,

- 2) 3,074 personnel within the scope of service procurement in IMM,
- 3) 321 personnel in IMM as service procurement (out of scope).

## **Number of Personnel (Person)**



Source: Department of Human Resources and Education, 2021

Distribution of Personnel According To Their Age Status (Person)

Age Status	2017	2018	2019	2020	2021
18-25	149	203	549	380	802
26-35	3,197	2,928	2,747	2,442	2,512
36-45	5,270	5,466	5,538	5,518	5,479
46-55	4,044	4,164	4,214	4,167	4,036
56 and above	828	902	986	1,060	1,100

Source: Department of Human Resources and Education, 2021

# **OFFERED SERVICES**

The activities that are carried out by our Municipality during service delivery are listed under the following titles and are explained in detail on the following table.

### **IMM Services Rendered**

Theme	Area of Activity				
	Analysis of Urban Risks				
	Urban Design				
	Urban Transformation				
Resilient İstanbul	Urban Planning				
	Disaster and Emergency Response Management				
	Reconstruction Implementation, Permission, and Audits				
	Urban Information System				
	Rail Systems				
	Public Transport Services				
Accessible İstanbul	Marine Transport Systems				
Accessible Istanbul	Traffic Administration				
	Infrastructure Coordination				
	Road Systems				
	Waste Management				
Environmentally	Energy Management				
Friendly Istanbul	Management of Green Areas				
	Environmental Protection				
	Tourism Services				
	Entrepreneurship Promotions				
Productive İstanbul	Vocational and Employment Contribution				
	Agricultural Promotion				
	Social Support Services				
Sharing İstanbul	Social Support for Groups With No Access to Equal Rights				
	Funeral Services				

Theme	Area of Activity
	Sports Services
	Protective and Preventative Healthcare Services
	Librarianship Services
	Services for Animal Rights and Animal Life
Living Istanbul	Cultural and Art Activities
	Authorization and Auditing Services
	Marketplace Management
	Social Facility Services
	Participatory Management Model for Cultural Heritage
Unique Heritage	Museology Services
İstanbul	Cultural Heritage Inventory
	Protection and Functioning of Cultural Heritage
	Real Estate Management
Financial	Supply Management
Sustainability	Budget Management
	Financial Management
	Affiliate and Subsidiary Coordination
	In-house Support Services
	Human Resources Management
	Process and Project Management
Participatory and Innovative	Management and Strategic Development Activities with Goals
Administration	Management of Citizen and Shareholder Affairs
	Corporate Management
	Information Systems Management
	Internal Audit

# **ADMINISTRATION'S OBJECTIVES AND GOALS**

The Objectives and Goals

Theme	Code of Obj.	Objective	Goal Code	Goal
		-	G1	Increasing İstanbul's Resilience Against Disaster
			G2	Maintaining Sustainable City Aesthetics Reflecting İstanbul's Culture and History
			G3	Delivering Urban Transformation Services through Transparent and Participative Means, Giving Priority to Disaster
Resilient İstanbul	01	Building Qualified and Functional Living Space and Creating a Resilient City	G4	Managing the Urban Planning Process in a Transparent and Participative Manner, Utilizing City Informatics per the 2050 Vision Paper Underway
			G5	Developing Disaster and Emergency Response Capacity and Social Awareness by Using Smart Systems and Technology
			G6	Managing the Zoning Implementation and Inspection Processes Effectively
			<b>G</b> 7	Developing the Integrated City Information System and Ensuring Effective Use of the System through Smart City Applications
			G1	Expanding Rail System Network and Increasing Its Share in Public Transportation
		Improving Urban Transportation under Sustainable Mobility	G2	Increasing Integration, Accessibility and Quality in Public Transportation
	O2		G3	Increasing the Capacity of Sea Transportation and its Share in Public Transportation
Accessible İstanbul			G4	Managing Traffic Effectively by Expanding Smart Transportation Systems and Transportation Infrastructure Applications
			G5	Developing New Method Technology Applications and Infrastructure Management Integration to Minimize Infrastructure Excavation Works
			G6	Reinforcing Road Systems Infrastructure and Keeping Them Sustainable
			G1	Developing Waste Management Practices and Increasing Recycling Rate
Environmentally-	00	Reinforcing Sustainable	G2	Enabling and Popularizing Activities Regarding Renewable Energy, Energy Efficiency and Lighting Facilities
Friendly İstanbul	О3	Environment and Energy Management	G3	Creating Sustainable Green Space and Increasing the Amount of Active Green Space Per Capita
		The resultant of Control of Control	G4	Extending the Fight Against Climate Change and Protecting the Environment
		Contributing to	G1	Developing İstanbul's Touristic Potential
Productive İstanbul	04	the Increase in the City's Economic Value	G2	Devising Science, Technology and Innovation Centers that would Unlock the Creative and Innovative Potential of the City and Encouraging Entrepreneurship
			G3	Contributing to İstanbul's Economy and to Employment
			G4	Promoting Urban Agriculture
		Building a City that Meets	G1	Improving the Diversity, Effectiveness and Efficiency of Social Support Service and Making it More Inclusive
Sharing İstanbul	O5	Social Needs Equally and Inclusively, and a	G2	Developing Services for Social Groups Who Do Not Have Access to Equal Rights
		Community that Shares	G3	Conducting Funeral Services Inclusively and Effectively
	-f			

Theme	Code of Obj.	Objective	Goal Code	Goal
			G1	Increasing the Diversity and Accessibility of Sports Services and Expanding the City's Sports Amenities
			G2	Developing Protective, Preventive and Therapeutic Health Services, Making Them Accessible, Inclusive and Effective
		Developing Social Means of Living and Building a	G3	Increasing the Number and Quality of Libraries in the City and Improving Library Operations
Living İstanbul	06		G4	Improving Rehabilitation and Polyclinic Services for Stray Animals Together with Relevant Stakeholders and Encouraging their Adoption
		Vibrant City	G5	Creating a Dynamic Culture and Art Space through Accessible and Inclusive Strategies
			G6	Managing Licensing and Inspection Activities for Social Order i an Equalitarian, Fair and Neutral Manner
			G7	Contributing to Istanbul's Access to Healthy and Economic Food and Increasing Wholesale Marketplace Capacity
		Protecting and Developing Cultural, Architectural and Natural City Heritage	G1	Protecting Cultural Heritage by Creating Independent Models with Participative Processes, Rendering Preventive Protection Processes Permanent and Effective with a Participative Approach
Unique Heritage İstanbul	07		G2	Planning and Creating Contemporary Museums that will Reflect Istanbul's Cultural and Historical Identity with a View t Touristic and Cultural Needs
			G3	Creating and Developing İstanbul's Tangible and Intangible Cultural Heritage Inventory and Collections as well as Presenting them to the Public through Educational and Informative Research Activities
			G4	Doing the Project Design for, Documenting, Protecting and Restoring the Cultural Heritage Structures of the City
Financial		Maintaining Financial Sustainability	G1	Managing Real Estates in an Effective and Functional Way
	08		G2	Managing Procurement Processes in a Transparent and Accountable Manner with Savings and Institutional Resource Planning
Sustainability			G3	Creating New Sources of Revenue, Observing Savings and Budget Discipline as well as Equality and Transparency while Managing Existing Resources
			G4	Developing Alternative Sources of Financing
			H1	Reinforcing Communication, Coordination and Collaboration between IMM, its Subsidiaries and Affiliate Companies
			H2	Managing Physical Resources in an Effective and Functional Way
			НЗ	Reinforcing Human Resource Structure and Capacity per Institutional and Administrative Competencies
2 892		Developing Our Institutional Structure and	H4	Perfecting Critical Business Processes and Reinforcing Project Management Systematics
Participatory and Innovative Administration	А9	Business Model with Fair, Participatory	H5	Reinforcing Management Systematics with Measurable, Attainable and Rational Goals
		and Innovative Methods	Н6	Ensuring Equal and Effective Participation of All Stakeholders the Decision Making Processes Taking into Account the Citizen: Experience
			Н7	Strengthening Our Institutional Structure and Reputation and Preparing the Organization for Tomorrow's World
			Н8	Developing Institutional Information Technology Infrastructure
			Н9	Increasing the Effectiveness of and Awareness regarding Internal Audits

# 5. Consolidated Financial Statements

## **Financial Highlights:**

The government-wide Balance Sheet, known as the statement of Net Position, presents information on all the City's assets and liabilities, with the difference between the two reported as net position. Increases and decreases in net position serve as an indicator of the City's financial position and of the results of the City's operations.

2021, IMM FINANCIAL STATEMENT (TRY)

	ACTIVE			LIABILITIES		
1	Current Assets	19,945,593,179.60	3	Short-Term Foreign Resources	17,860,200,332.73	
10			30	Short-Term Internal Financial Liabilities	1,044,159,929.88	
10	Liquid Assets	7,513,886,489.47	31	Short-Term Internal Financial	4,956,176,731.87	
11	Securities and Assets	1,405,403,250.00		Liabilities	4,930,170,731.87	
12	Operational Receivables	2,805,705,372.69	32	Operational Liabilities	6,284,892,839.13	
40	· ·		33	Depository Foreign Resources	4,574,379,593.50	
13	Other Receivables		36	Other Liabilities Payable	678,522,309.72	
14	Other Receivables	976,072,547.58	37	Debt and Expense Allowances	140,475,275.22	
15	Stocks	457,313,291.25	38	Revenues and Other Expense Accruals for Future Months	181,593,653.41	
16	Pre-payments	52,255,350.70	4	Long-Term Foreign Resources	39,741,811,134.03	
	Expenses Relating to		40	Long-Term Internal Financial Liabilities	10,752,437,562.94	
18	Following Months	5,303,372.29	41	Long Term External Financial Liabilities	27,323,504,368.31	
19	Other Current Assets	6,729,653,505.62	42	Operational Liabilities	14.33	
2	Fixed Assets	118,330,605,913.80	43	Other Liabilities	631,105,220.77	
22	OtiIPi		47	Debt and Expense Allowances	329,403,150.00	
22	Operational Receivables	666,682,989.95	48	Debt and Expense Allowances	705,360,817.68	
23	Corporate Receivables	1,225,060,895.65		300-400 Group Total	57,602,011,466.76	
24	Financial Fixed Assets	10,042,005,050.20	5	Equities	80,674,187,626.64	
			50	Net Value	77,932,470,052.89	
25	Tangible Fixed Assets	106,396,856,850.40	57	Positive Operational Results for Previous Years	7,208,368,949.06	
28	Expenses and Income Accruals for Future Years	127.60	59	Period Operational Results	(4,466,651,375.31)	
				500 Group Total	80,674,187,626.64	
	Active Total	138,276,199,093.40	sectorium de la companya della companya de la companya de la companya della companya della companya de la companya de la companya della compa	Passive Total	138,276,199,093.40	

OFF-BALANCE ACCOUNTS			
900 Account of Budget Appropriations To Be Sent	0.00		
901 Account of Budget Appropriations	(28,486,777,780.64)		
905 Account of Budget Appropriations	28,486,777,780.64		
910 Account of Received Letters of Guarantee	6,341,524,671.37		
920 Account of Expense Commitments	28,483,737,093.92		
990 Leased, Easement Established Tangible Fixed Assets Carrying Value of Assets	5,469,207,524.88		

### **Revenue Budget:**

#### Where does the money come from?

The TRY25,500,000,000 revenue budget that was anticipated at the start of 2021 has been realized at TRY30,102,654,825. As of the conclusion of the year, our revenue budget was realized at a rate of 118.1%.

Our revenue budget is divided into six primary income categories, as defined by the economic classification: tax revenue, business and property revenue, collected donations and aid, central administration pays and other revenue, capital revenue, and receivables collection.

Advertising, entertainment, electricity, gas and fire insurance taxes, as well as any associated fees, make up the tax revenues. By the end of the year, the tax revenues, which were projected to be TRY208,000,000 in the revenue budget for 2021, had been realized as TRY196,159,019 at a rate of 94.3%.

Enterprise and Property Incomes consist of sales revenues from goods and services, Institutional profits, and rental income. The Enterprise and Property Revenues estimated as TRY3,062,000,000 for the 2021 revenue budget were realized as TRY2,785,499,821. This item's realization rate by the end of the year is 91%.

Collected Donations and Aids consist of treasure aids, do- nations, and aids received from various organizations and persons, and a budget of TRY20,000,000 was estimated for this revenue item. By the end of the year, a revenue of TRY29,851,051 was collected, which caused the realization rate to reach 149.3%.

Central Administration Pays and Other Revenues: Shares Received from Central Administration Tax Revenues and Other Revenues; The most important share in the total revenues is the shares received from the general budget tax revenues, the shares received from the institutions, the shares received from the Central Administration Tax Reve)

## 2021, Revenue Account Chart (TRY)

Eco. Code	Type of Revenue	Budget	Realization	Realization (%)	Share in Total Realization (%)
01	Tax Revenues	208,000,000	196,159,019	94.31	0.7
03	Enterprise and Property Incomes	3,062,000,000	2,785,499,821	90.97	9.2
04	Donations and Grants Received and Special revenues	20,000,000	29,851,051	149.26	0.1
05	Central Administration Shares and Other Revenues	20,000,000,000	25,616,558,538	128.08	85.1
06	Capital Revenues	2,120,000,000	1,499,527,355	70.73	5.0
08	Collection from Receivables	100,000,000	9,090	0	o
09	Rejections and Refunds (-)	-10,000,000	-24,950,048	249.50	-0.1
	Total	25,500,000,000	30,102,654,825	118.05	100

# **Expense budget:**

## 2021, Expense Budget and Realization (TRY):

Economic Code	Type of Expenses	Initial Budget	Final Budget	Realization	Realization Rate (%)	Share in Total Realizatior (%)
01	Personnel Expenses	1,720,783,000.00	1,874,745,104.50	1,873,198,596.37	99.92	6.58
02	State Premium Payments for Social Security Institutions	259,381,000.00	279,085,460.53	274,946,330.08	98.52	0.97
03	Expenses for Purchasing Goods and Services	10,249,098,000.00	9,342,060,841.02	9,110,982,011.59	97.53	31.98
04	Interest Expenses	1,300,000,000.00	1,441,908,800.62	1,437,049,921.30	99.66	5.04
05	Current Transfers	2,445,616,000.00	4,088,346,057.79	4,085,972,929.62	99.94	14.34
06	Capital Expenses	9,345,589,000.00	9,945,883,010.19	9,786,981,409.42	98.40	34.36
07	Capital Transfers	1,714,533,000.00	1,582,097,385.32	1,571,773,242.23	99.35	5.52
08	Lending	465,000,000.00	345,873,340.03	345,873,340.03	100.00	1.21
09	Reserve Appropriation	1,400,000,000.00	0.00	0.00	0.00	0.00
	Total	28,900,000,000.00	28,900,000,000.00	28,486,777,780.64	98.57	100.00

Source: Department of Financial Services, 2021

Personnel Expenses and State Premium Expenses for Social Security Institutions; A total budget of TRY 2,153,830,565.03 was allocated for this item, which includes payments for salaries, SSI premiums, etc. of officers, workers, and contracted personnel within our Municipality. This budget was realized as TRY2,148,144,926.45 at the end of the year. The budget share of these expense items in the total budget realization is 7.6%.

Expenses for Purchasing Goods and Services; This item covers the expenses on the activities carried out in such are- as healthcare, social support, reconstruction and urban planning, environmental protection, waste management, parks, gardens and green areas, fire brigade, cemetery, theatre, cultural events, vocational skill development and training, etc. as well as building maintenance & repair, urban transformation projects and cleaning efforts added onto the expenses for the personnel employed within the scope of Decree Law No. 696.

A budget of TRY 9,342,060,841.02 was allocated in 2021 for the purchase of goods and services, a significant part of which consists of investment expenses. This budget was realized as TRY9,110,982,011.59. The share of the budget for purchasing goods and services within the total budget realization is 32%.

**Interest Expenses:** A budget of TRY1,441,908,800.62 was allocated for this expense item, which covers the internal and external loan interest appropriations that our Municipality has borrowed during the year. This budget was realized as TRY 1,437,049,921.30. The budget share of interest expenses in the total budget realization is around 5%.

**Current Transfers:** This item consists of real and cash Table 14. Budget Expenses as Per Functional Classification (TRY)

support for our citizens with a low income, public transportation ticket aids, financial aid for organizations and associations such as Association for Combating Tuberculosis or Almshouse (Darülaceze), membership fees for both national and international unions, Partnership Interest for the Provincial Bank, and payments made for Olympic Games Interest. For the current trans- fer expense item, a budget of 4,088,346,057,79 TRY was allocated in 2021, and a realization of 4,085,972,929.62 TRY was achieved. The share of this expense item in the total budget realization is 14.3%.

Capital Expenses; For the capital expenses consisting of the investment expenses such as rail system, road, metro and interchange, crossover roads, viaduct, car park, tunnel, asphalt works,

stream improvements, avenue and beach arrangements, traffic and lighting systems, landscaping, closed sports hall for schools, sports comp-lexes, culture and convention center, marine transporting structures, maintenance and repair arrangement for graveyards, park, garden and green areas, a budget of TRY9,945,883,010.19 was estimated for 2021. This budget is realized as TRY1,571,773,242.23. The share of our capital expenses, all of which were investment-linked, was 34.4% in the total budget realization.

Capital Transfers: The Development Agency Share and our subsidiary IETT and our district municipalities con- sist of transfers made for the purpose of financing capital expenditures, which are in the nature of investments. An expenditure budget of 1,582,097,385.32 TRY was allocated for capital transfers in 2021, and a realization of 1,571,773,242.23 TRY was achieved. The share of this expense item in the total budget realization is at the level of 5.5%.

2021, Budget Expenses As Per Functional Classification (TRY)

Functional Code	Description	Initial Budget	Final Budget	Realization
01	General Public Services	8,335,173,000.00	7,233,588,982.85	7,128,668,394.93
03	Public Order and Security Services	2,146,796,000.00	1,971,645,410.71	1,931,277,110.32
04	Economic Affairs and Services	7,722,430,000.00	8,774,263,495.18	8,711,051,832.87
05	Environmental Protection Services	2,525,423,000.00	2,682,500,750.92	2,670,943,593.35
06	Housing and Community Welfare Services	5,000,150,000.00	5,146,983,258.62	5,027,445,205.47
07	Health Service	413,392,000.00	419,069,552.96	380,495,000.4
08	Recreation, Culture and Religious Services	1,331,170,000.00	1,195,839,914.82	1,189,325,306.04
09	Education Services	321,207,000.00	293,207,000.00	281,523,544.29
10	Social Security and Social Assistance Services	1,104,259,000.00	1,182,901,633.94	1,166,047,792.96
	Total	28,900,000,000.00	28,900,000,000.00	28,486,777,780.64

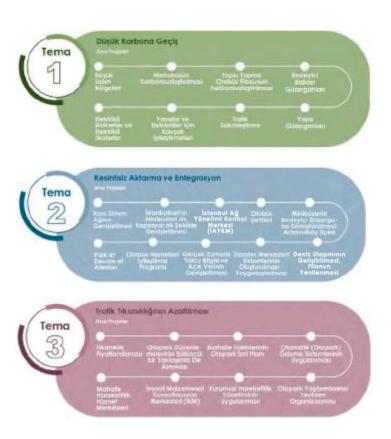
Source: Department of Financial Services, 2021

# 6. Description of Major Policies

## **Categorize the Services:**

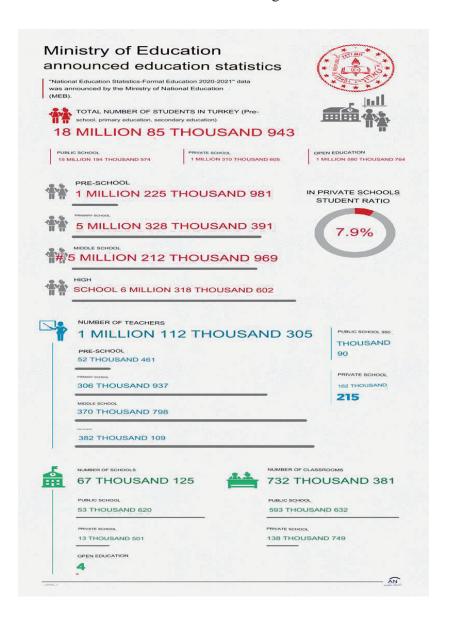
### **Mobility and Sustainable Mobility Policies:**

Istanbul's policies on mobility and sustainable mobility are centered on creating effective transport networks with the least possible negative effects on the environment. These policies encourage the use of environmentally friendly forms of transportation including buses, trams, and metro lines by placing a high priority on the development of public transportation networks. The incorporation of bike lanes and pedestrian-friendly infrastructure is emphasized as a means of advancing non-motorized transportation options. By reducing carbon emissions and easing traffic congestion, cooperative initiatives with urban planning authorities and environmental organizations want to provide Istanbul's citizens with a more sustainable and livable urban environment. The city's dedication to developing a more accessible and environmentally friendly transit system is reflected in these regulations.



#### **Educational Policies:**

Istanbul's educational policies are committed to raising the standard of instruction and guaranteeing that everyone has access to it. These policies provide top priority to the development of cutting-edge instructional strategies, the supply of extensive educational resources, and the upgrading of school facilities. The development of a supportive learning atmosphere that encourages creativity, critical thinking, and cultural diversity is emphasized. The goal of cooperative projects with stakeholders and educational institutions is to assist students' growth and get them ready for the demands of the contemporary world. These regulations are essential to the development of an informed and competent labor force, which benefits Istanbul's social and economic growth.



#### **Cultural and Tourism Policies:**

Istanbul is the Turkish economy's engine. It has abundant resources, both in terms of human capital and production capacity. At the same time, Istanbul's distinctive natural structure, thousands of years of historical and cultural accumulation, and diversity have made it a global brand in the travel industry. Initiatives will be carried out to ensure that this historic city regains its rightful position as one of the world's cultural capitals, revitalizing Istanbul's economy through tourism and reducing waste in time of crisis to highlight its unique qualities as a global city.



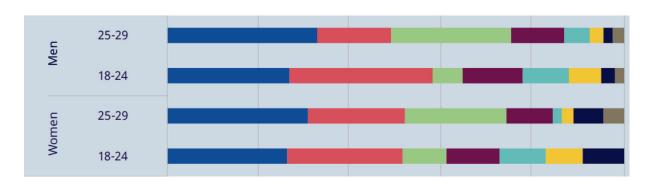
### **Sports Policies:**

It would be more accurate to describe Turkey's sport strategy as emergent than established. The low public involvement rates in sports (although there has been a noticeable recent increase in youth sport club membership) and the inconsistent success in elite sports can be used as evidence for this hypothesis. Only 1.8 million of the 3.4 million registered sports participants are deemed to be "active" (General Directorate of Sports, 2013). Football is by far the most popular participatory sport in Turkey, and both school sports and football are included in this figure. There is a lot of discussion among sports policy makers on the relative importance of school sport, popular involvement, and elite sport, particularly considering Turkey's developing status. As will be discussed in more detail below, there is consensus that sports should be developed and that involvement can have positive effects, but there is occasionally confusion in the sport policy landscape, particularly when it comes to determining which departments or agencies oversee creating and allocating resources.

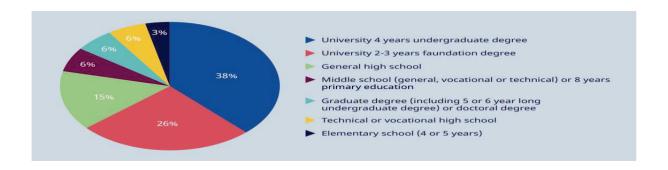
Branş	Toplam Kullanım	Yüzdelik Oran
Fitness	773.706	31,0%
Yüzme	667.851	26,7%
Futbol	386.927	15,5%
Tenis	156.782	6,3%
Basketbol	117.402	4,7%
Stad Kiralama	81.222	3,3%
Buz Pateni	70.277	2,8%
Voleybol	37.895	1,5%
Pilates	34.087	1,4%
Cimnastik	28.924	1,2%
Atletizm	27.195	1,1%
Taekwon-Do	24.710	1,0%
Temel Hareket Eğitimi	16.673	0,7%
Karate	15.011	0,6%
Diğer	9.565	0,4%
Serbest Seans	9.135	0,4%
Spinning	6.163	0,2%
Aero Dans	5.440	0,2%
Step Aerobik	4.967	0,2%
Okçuluk	4.719	0,2%
Kapoera	4.230	0,2%
Badminton	3.372	0,1%
Masa Tenisi	3.299	0,1%
Kungfu Wushu	2.357	0,1%
Güreş	2.237	0,1%
Judo	1.837	0,1%
Kick Boks	1.382	0,1%
Genel Toplam	2.497.365	

### Youth and Equal Opportunities Policies:

### Highest educational degrees by gender



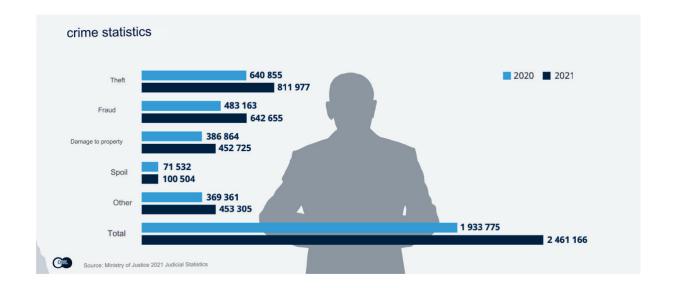
#### Young people's enrolment in education institution



Youth and Equal Opportunity policies in Istanbul aim to close socioeconomic gaps and promote youth development. Programmed for job placement, career training, and individualized educational support prepare young people for both personal and professional development. Collaborative alliances with neighborhood organizations support the integration of marginalized communities by fighting for their resources and rights. Through empowering youth and marginalized people to contribute to Istanbul's cultural and economic life, these initiatives promote an inclusive society. These laws are essential to building a strong sense of community because they guarantee that every person has an equal chance to prosper and take part in the vibrant life of the city.

### **Public Order and Security Policies:**

Istanbul's public order and security policies are committed to safeguarding the security and welfare of its citizens. These policies work to keep everyone safe by combining law enforcement tactics, community involvement, and strategic planning. The development of crime prevention initiatives, improved police presence, and effective emergency response systems all contribute to the city's overall safety. Working together, police enforcement and community organizations promote cooperation and confidence, which results in a proactive approach to resolving public problems. To create a stable and peaceful urban environment, these measures are essential in helping Istanbul's varied groups feel confident and secure.



### **Waste Management Policies:**

Istanbul's waste management policies are designed to minimize their negative effects on the environment and to encourage sustainable practices. The city works to lessen landfill trash and promote appropriate garbage disposal through extensive recycling programmed, effective waste collecting infrastructure, and public awareness initiatives. To raise recycling rates and reduce the total environmental impact, a focus on encouraging recycling behaviors among citizens and businesses is made. A cleaner and more sustainable future for Istanbul is ensured by strategic relationships with recycling facilities and waste management organizations that facilitate efficient trash processing and disposal. The city's dedication to environmental stewardship and safeguarding its natural resources for future generations is reflected in these regulations.



#### **Green Area Policies:**

Istanbul's "Green Area Policies" aim to enhance both the quality of life and environmental sustainability of the city by giving priority to the expansion and maintenance of natural areas. The policies center on the establishment and upkeep of parks, gardens, and other verdant places, with the aim of augmenting biodiversity and offering communal leisure spaces. To reduce the urban heat island effect and enhance air quality, a focus is made on encouraging sustainable landscaping techniques and expanding the amount of green space. By working together with neighborhood groups and environmental organizations, we can guarantee the preservation and sustainable use of Istanbul's natural resources while also fostering a culture of environmental awareness and stewardship.



# 7. Methodological Note

For this POP report on the city of Istanbul in 2021, the approach used was mainly research, selection and data provision.

Being a metropolis with innumerable socio-demographic and economic factors influencing each other, much attention was required in separating the nature of the data found in order to insert them in the right sections.

Mainly official sources such as the Turkish Statist Office (TUIK) and other relevant governmental organizations have been used to search for the data; obviously not enough to complete the entire research, these statistics have been supplemented with data from censuses and public registers.

Some data have been found in the form of graphs and tables, obviously preferred as more suited to this kind of exposure, others in the form of text, then inserted later in newly created charts.

In summary, the methodology used for the POP on Istanbul in 2021 was interdisciplinary, inclusive and rigorous, allowing for a detailed view of the city and its complex demographic, social and economic dynamics in that year.

## 8. Dissemination Plan

A strong distribution plan is essential for efficiently disseminating the city's policies, projects, and achievements in Istanbul's busy metropolis. This plan emphasizes the importance of sustainable development and the active engagement of the community while strategically involving a wide range of stakeholders, residents, and the public. Istanbul's distinct cultural landscape and heterogeneous population demand a comprehensive strategy to information sharing, one that makes sure that data is easily available, easily understood, and customized to meet the demands of various groups in the city.

**Identifying Target Audiences:** Developing a dissemination plan requires a thorough understanding of Istanbul's varied demographics. The main stakeholders are local enterprises, government agencies, community organizations, and possible investors. Each has specific interests and concerns of their own. Through the implementation of tailored communication tactics, the plan seeks to foster a spirit of inclusivity and encourage active engagement in the city's sustainable development initiatives.

**Developing a Comprehensive Communication Strategy**: Creating a comprehensive communication strategy is a key component of the dissemination plan. The primary messaging, precise communication goals, and the best ways to reach the designated target audiences are all outlined in this strategy. The plan is to inculcate a sense of ownership and pride among inhabitants, motivating them to actively contribute to Istanbul's sustainable development goals, by highlighting the observable benefits of the city's policies and activities.

Using a Variety of Communication Channels: The dissemination strategy combines traditional and digital platforms with a wide range of communication channels. The strategy makes use of digital media, such as social networking sites, official websites, and mobile applications, in addition to traditional techniques like press releases, newspapers, and television. Through interactive communication and feedback methods, Istanbul can effectively communicate with a wide range of citizens and stakeholders thanks to this multipronged strategy.

**Engaging Local Media Outlets:** Promoting Istanbul's policies and efforts through active interaction with local media sources is still crucial. The distribution strategy can cover important changes in a timely and accurate manner thanks to partnerships with media outlets, press agencies, and journalists. These partnerships also promote accountability and openness in the communication process. Istanbul hopes to increase confidence and trust among its citizens by fostering an environment of transparent and honest reporting.

Organizing Interactive Public Workshops and Events: These kinds of gatherings provide essential forums for interaction with the community on a personal level.

Residents can express their worries, thoughts, and hopes for the future of the city through these gatherings, which promote open communication, the sharing of knowledge, and the gathering of insightful input. Istanbul aims to foster a culture of cooperative decision-making and community empowerment through promoting active involvement.

**Implementing Educational Campaigns**: Educational campaigns are essential for increasing public knowledge and comprehension of Istanbul's sustainable development goals. To encourage a deeper understanding of the city's policies and goals, these campaigns make use

of innovative and educational materials including infographics, films, and booklets. Through highlighting the significance of both group efforts and personal accountability, the campaigns motivate locals to actively participate in Istanbul's development.

**Encouraging Citizen Participation:** Through a variety of public forums, surveys, and feedback systems, the dissemination strategy aggressively encourages public participation. Istanbul places a high value on incorporating a range of views and viewpoints, making sure that the opinions of the people influence the direction and application of city policies. The plan seeks to create a common sense of responsibility and ownership for Istanbul's sustainable future by encouraging an atmosphere of open communication and inclusivity.

Collaboration with Community Leaders: The distribution plan's impact is increased by strategic partnerships with community leaders, regional influencers, and activist organizations. Strong community networks are created by these partnerships, which motivate locals to get involved in the city's sustainable development programmed. Istanbul works to establish a shared vision for the future of the city that considers the different needs and ambitions of its citizens by forming strong partnerships with important community groups.

Measuring and Evaluating Impact: The dissemination plan's success depends on ongoing observation and assessment. We'll be keeping a close eye on key performance metrics including audience reach, engagement levels, and public comments to evaluate the plan's effectiveness and pinpoint areas for development. Istanbul will modify and enhance its communication tactics by using data-driven insights, guaranteeing that the distribution plan stays flexible enough to meet the changing requirements and demands of its heterogeneous populace.

In conclusion, Istanbul's extensive dissemination strategy is evidence of the city's dedication to promoting equitable and sustainable development. The plan aims to promote a culture of openness, accountability, and shared responsibility for the city's future by placing a high priority on effective communication, community participation, and collaboration. Istanbul aims to establish a dynamic and resilient community that values variety and actively contributes to the long-term success and well-being of the city through constant communication and collaboration with its citizens.

# 9. SIX CAPITALS

#### **Intellectual Capital:**

The term "intellectual capital" describes the combined knowledge, abilities, proficiency, and innovative resources that people and organizations in a certain region possess. Within the framework of Istanbul, a historical city rich in diversity, intellectual capital can be interpreted in various ways:

- 1. **Historical and Cultural Heritage**: Istanbul is a city rich in cultural and historical treasures. The knowledge, customs, and cultural history that have been passed down over the ages make up its intellectual capital. This includes the comprehension of historical events and their significance as well as the arts, architecture, and literature.
- 2. **Educational and Research Institutions**: There are a lot of universities, research facilities, and educational establishments in Istanbul. By generating knowledge, research, and qualified workers in a range of disciplines, including science, technology, social sciences, and the humanities, these institutions support the intellectual capital of the city.
- 3. **Innovation and Entrepreneurship:** Istanbul's startup culture and spirit of entrepreneurship add to its intellectual capital. With an increasing number of tech startups, creative sectors, and knowledge-based businesses, the city promotes innovation and creativity.
- 4. **Cultural Diversity**: Istanbul's population is diversified and cosmopolitan due to its advantageous location as a city between Europe and Asia. Due to the great range of perspectives, ideas, and experiences that it brings together, its cultural diversity enhances its intellectual capital.
- 5. **Art and Creativity**: Istanbul's cultural and artistic scene is flourishing. It is home to creative professions such as writers, musicians, and artists that add to the intellectual capital of the city with their ideas, works, and cultural expressions.
- 6. **Historical and Academic Events**: Istanbul hosts numerous academic conferences, cultural festivals, and historical events that attract scholars, researchers, and thought leaders from around the world, further enriching the city's intellectual capital.

- 7. **Global Connectivity:** Istanbul's location as a key worldwide hub and its status as such enhance its intellectual capital. It acts as a hub for the worldwide exchange of ideas and knowledge by bringing people from different cultures and backgrounds together.
- 8. **Libraries and Museums:** Istanbul is home to many museums and libraries that conserve and share information and cultural treasures. The intellectual capital of the city is essentially composed of these institutions.

In summary, Istanbul's intellectual capital is a complex construct that encompasses various elements such as its rich historical and cultural legacy, research and educational establishments, innovative and creative sectors, cultural diversity, and its position as a worldwide centre for information exchange. This intellectual capital is an important asset to the city's growth and competitiveness on the international scene.

#### **Human Capital:**

The human capital of Istanbul encompasses the skills, expertise, and talents of its residents. Here are a few examples to illustrate this concept:

- 1. **Educational Attainment:** Istanbul is home to numerous universities and research institutions, such as Bogazici University and Istanbul Technical University. The high number of educated individuals in the city is an example of its human capital. For instance, a graduate from one of these universities might contribute to the city's technology sector, adding to its innovation and economic growth.
- 2. **Workforce Diversity:** Istanbul is a melting pot of cultures and backgrounds. This diversity is part of its human capital, as it brings a variety of perspectives and ideas to the city. An example is the culinary scene in Istanbul, which benefits from the diverse backgrounds of its residents, resulting in a rich and varied food culture.
- 3. **Entrepreneurship:** Istanbul has a thriving entrepreneurial ecosystem. Entrepreneurs and small business owners contribute to the city's economic vitality. An example could be a young entrepreneur who starts a tech company in Istanbul, creating job opportunities and contributing to the city's technological advancement.
- 4. **Art and Culture:** Istanbul's vibrant art scene, with numerous museums, galleries, and theaters, is another facet of its human capital. Artists, actors, and cultural workers contribute to the city's cultural richness. An example might be a artist from Istanbul whose work gains international recognition, drawing attention and tourism to the city.

5. **Healthcare and Research:** Istanbul has hospitals and medical research centers that attract medical professionals and researchers. The knowledge and expertise in the healthcare sector is part of the city's human capital. An example could be a team of medical researchers in Istanbul making breakthroughs in a specific field, advancing healthcare not only in the city but also globally.

In summary, the human capital of Istanbul is all about the people and the various ways in which their skills and knowledge contribute to the city's growth and development across diverse sectors, from education to culture to entrepreneurship.

#### **Natural Capital:**

Natural capital refers to the stock of natural resources and ecosystems that provide various benefits to people and the environment. Istanbul, a sprawling metropolis that straddles the Bosphorus Strait in Turkey, possesses a diverse range of natural capital assets that contribute to its environmental and socio-economic well-being. Here are some key components of Istanbul's natural capital:

- Bosphorus Strait: The Bosphorus is a narrow, natural waterway that connects the Black Sea to the Sea of Marmara and separates the European and Asian sides of Istanbul. This strait is vital for transportation, trade, and tourism, and it also supports local fisheries.
- 2. **Wetlands and Lagoons:** Istanbul has several important wetland areas, including the Küçükçekmece Lagoon and the Tuzla Lagoon. These wetlands play a role in water purification, flood control, and provide habitats for migratory birds.
- 3. **Green Spaces:** Istanbul is home to several parks, forests, and green areas, such as the Belgrad Forest and the Ataturk Arboretum, which provide ecosystem services, including air purification, recreational opportunities, and urban cooling.
- 4. **Water Resources:** The city relies on several rivers and aquifers for its freshwater supply. Protecting these water resources is crucial for maintaining Istanbul's natural capital and ensuring a stable water supply.
- 5. **Geothermal Resources:** The city has geothermal springs and hot water resources, such as those in the Çamlıca and Tuzla areas. These resources can be harnessed for heating and energy production.

- 6. **Agricultural Land:** The surrounding region of Istanbul includes fertile agricultural land that contributes to the city's food security and supports local livelihoods.
- 7. **Climate Regulation:** Natural areas in and around Istanbul help regulate the local climate by absorbing carbon dioxide, releasing oxygen, and providing cooling effects. These functions are essential for mitigating the urban heat island effect and improving air quality.
- 8. **Ecosystem Services:** Overall, the natural capital of Istanbul provides a wide range of ecosystem services, such as clean air and water, flood control, carbon sequestration, and cultural and aesthetic benefits, all of which enhance the quality of life for its residents..

Efforts to protect and manage Istanbul's natural capital are essential to ensure the city's long-term sustainability, resilience to environmental challenges, and the well-being of its residents. Sustainable urban planning, conservation of natural areas, and measures to mitigate environmental degradation are vital for protect these natural assets.

#### **Productive Capital:**

Productive capital in the context of a city like Istanbul refers to the various assets and resources that contribute to the economic development, growth, and productivity of the city. Istanbul, as one of the largest and most economically significant cities in Turkey and the world, possesses several forms of productive capital. Examples of productive capital in Istanbul can be seen in various sectors:

- 1. **Technology and Innovation**: Istanbul's growing technology sector benefits from human and financial capital. The city is home to numerous tech startups, such as Getir, a rapidly expanding delivery service, and Peak Games, a mobile gaming company that was acquired by Zynga.
- 2. **Tourism**: The city's historical and cultural assets, including iconic landmarks like the Hagia Sophia and the Grand Bazaar, serve as physical and cultural capital, attracting millions of tourists annually, contributing significantly to the local economy.

3. **Manufacturing**: Istanbul's industrial zones, such as the Tuzla Industrial Zone, contribute to the city's economic growth by providing physical infrastructure and employment opportunities.

In conclusion, productive capital in Istanbul encompasses a range of resources that support economic development and growth. These resources have played a crucial role in making Istanbul a global economic hub and a dynamic city for business and innovation.

#### **Social Capital:**

Istanbul's social capital, the intangible network of relationships, trust, and shared norms, permeates the city's diverse tapestry. It thrives in the subtle intersections of tradition and modernity, casting a kaleidoscope of communal bonds. Picture a bustling teahouse along the Bosphorus, where patrons swap stories about daily life while sipping on Turkish tea. This microcosm epitomizes Istanbul's social capital, as it showcases the amalgamation of diverse backgrounds, intertwining narratives, and a sense of belonging.

Consider the timeless rituals that unfold at the Grand Bazaar. Merchants haggling with customers, sharing anecdotes, and establishing connections are emblematic of Istanbul's social fabric. This ancient marketplace is a living testament to the city's social capital, where the age-old practice of bargaining goes beyond commerce, embodying mutual respect and camaraderie among strangers.

Likewise, the city's vibrant neighborhoods, like Kadikoy and Beyoglu, harbor microcosms of social capital. The multicolored streets, eclectic eateries, and animated conversations among residents foster a sense of shared identity. The street cats, beloved by the community, serve as unofficial guardians of this shared heritage, reminding us that social capital extends even to our four-legged friends.

The meandering alleyways of Sultanahmet, brimming with history and religious significance, further illuminate the essence of Istanbul's social capital. Here, the coexistence of faiths transcends centuries, showcasing tolerance, unity, and a commitment to preserving the city's pluralistic soul.

In essence, Istanbul's social capital is like a mosaic, pieced together with countless fragments of human interaction, history, and cultural diversity. It manifests in every tea-filled

conversation, every market transaction, every neighborhood gathering, and every sacred site, weaving the rich tapestry of this timeless city.

#### Financial Capital:

Istanbul, a hub of fiscal wizardry, conjures economic magic from the Bosphorus Strait to the Golden Horn. It's a place where the Grand Bazaar's intricate transactions resemble a centuries-old ledger, where each haggle and deal resonates with echoes of financial alchemy. This ancient marketplace embodies the financial capital's undercurrents, where bartering is akin to orchestrating complex mergers.

In the shadow of modern skyscrapers like the Sapphire Tower, the city's financial heartbeat quickens. In these towering edifices, investors wield calculators like wands, casting intricate spells of stock trading, foreign exchange, and corporate takeovers. The glint of a financial analyst's eye here is like a sage's insight into the city's economic future.

The Bosporus Bridge, now known as the 15 July Martyrs Bridge, serves as a portal connecting two continents, much like a high-frequency trading algorithm connecting global markets. It's a testament to Istanbul's role in capital movements, where currencies traverse the waters with ease, much like the historical ships of trade that once plied these routes.

Meanwhile, the city's financial heartbeat pulses through the Istanbul Stock Exchange (Borsa Istanbul), where stocks, bonds, and derivatives dance in intricate patterns. This is where wealth managers, brokers, and investors read the complex runes of market data to amass fortunes.

Istanbul's financial capital isn't just about numbers; it's a maze of fiscal intricacies woven into the fabric of this enigmatic metropolis. It's a city where every cobblestone tells a financial tale, every skyscraper hides a treasure trove of investments, and every bridge symbolizes the crossing of fortunes.

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